

| WIERNATION AND  |                 | Status  |  |                         | M                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club Club<br>Number Name  | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | Notes the officers that do not have an active Email | in 12  |                    |  |
| Clubs less than two years old                                     |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 131223 Fairfax NOVA Nepalese                                      | 06/16/2017      | Active  | 12   | 0                       | 9                         | -9                   | -42.86%  | 0                                   | 1   | 2   |   | 2                     |                               | S,T,VP,MC,SC  | N/R  | 90+ Days           |  |
| 128271 Manassas Everest   | 07/27/2016      | Active(1)   | 10   | 0                       | 2                         | -2                   | -16.67%  | 20                                  | 1   | 6   |   | 2                     |                               | T,M,VP,MC,SC  | 0  | 90+ Days           |  |
| 131919 Sterling Adams Center                                      | 06/27/2017      | Cancelled(8*)   | 0  | 1                       | 21                        | -20                  | -100.00%   | 0                                   | 1   | 0   |   | None                  |                               |   | N/R  | 90+ Days           |  |
| Clubs more than two years old                                     |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 61920 ALEXANDRIA<br>ASIAN-AMERICAN<br>Exc Award (,06/30/17)       | 05/17/1999      | Active  | 61   | 6                       | 3                         | 3                    | 5.17%  | 58                                  | 3   | 0   |   | 5                     | N                             | MC,SC   | 0  |                    |  |
| 9104 ALEXANDRIA HOST  | 03/06/1933      | Active  | 28   | 1                       | 0                         | 1                    | 3.70%  | 27                                  |   | 0   |   | 2                     | N                             | MC,SC   | 0  | 90+ Days           | \$700.00                                   |
| 9106 ALEXANDRIA LINCOLNIA   | 03/31/1964      | Active  | 10   | 0                       | 0                         | 0                    | 0.00%  | 10                                  |   | 16  |   | 2                     | R                             | T,M,MC,SC   | 1  |                    | \$220.00                                   |
| 34942 ALEXANDRIA WATERGATE  | 01/23/1978      | Active  | 17   | 1                       | 2                         | -1                   | -5.56%   | 18                                  | 2   | 0   |   | 3                     | N                             | MC,SC   | 0  |                    | \$300.00                                   |
| 53035 AQUIA EVENING   | 05/05/1992      | Active  | 48   | 9                       | 7                         | 2                    | 4.35%  | 46                                  | 6   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$2003.52                                  |
| 38435 AQUIA HARBOUR HOST L C                                      | 05/01/1980      | Active(1)   | 60   | 4                       | 1                         | 3                    | 5.26%  | 56                                  | 27  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$300.00                                   |
| Exc Award (,06/30/17)   |                 |   | i  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9110 ARCOLA   | 10/17/1952      | Active  | 7  | 0                       | 0                         | 0                    | 0.00%  | 7                                   |   | 0   |   | 16                    | N                             | M,VP,MC,SC  | 12   |                    | \$200.00                                   |
| 9112 ARLINGTON HOST   | 12/06/1936      | Active  | 28   | 1                       | 5                         | -4                   | -12.50%  | 34                                  | 14  | 2   |   |                       |                               | M,VP,MC,SC  | 2  |                    | \$50.00                                    |
| 9113 ARLINGTON NORTHWEST<br>ARLINGTON                             | 05/26/1953      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 12                                  |   | 0   |   | 7                     | N                             | T,MC,SC   | 0  |                    |  |
| 9115 ARLINGTON SOUTH ARLINGTON                                    | 05/22/1946      | Active  | 7  | 1                       | 1                         | 0                    | 0.00%  | 7                                   | 8   | 1   |   | 5                     | N                             | VP,MC,SC  | 1  |                    | \$2000.00                                  |
| 9116 BAILEYS CROSSROADS<br>HOST<br>Exc Award (,06/30/16,06/30/17) | 02/24/1954      | Active  | 36   | 1                       | 2                         | -1                   | -2.78%   | 39                                  | 14  | 1   |   |                       | N                             | MC,SC   | 0  |                    | \$1000.00                                  |
| 9120 BURKE  | 04/04/1967      | Active  | 17   | 3                       | 4                         | -1                   | -5.56%   | 19                                  | 5   | 2   |   |                       | N                             | M,MC,SC   | 5  |                    |  |
| 35163 CHANCELLOR L C  | 03/16/1978      | Active  | 18   | 1                       | 2                         | -1                   | -5.26%   |                                     | 1   | 6   |   | 2                     | R                             | MC,SC   | 0  |                    |  |
| 9123 CLIFTON  | 01/13/1969      | Active  | 60   | 2                       | 3                         | -1                   | -1.67%   |                                     | 5   | 0   |   | _                     | R                             | VP,MC,SC  | 0  |                    | \$3280.00                                  |
| 53355 CULPEPER 92   | 06/28/1992      | Active  | 19   | 2                       | 0                         | 2                    | 11.76%   |                                     | -   | 0   |   | 2                     | R                             | MC,SC   | 0  |                    |  |
| 9127 CULPEPER MID DAY   | 07/15/1960      | Active  | 31   | -<br>5                  | 3                         | 2                    | 6.90%  |                                     | 3   | 0   |   | -                     | N                             |   | 0  |                    | \$1000.00                                  |
| 9128 DAHLGREN   | 07/16/1959      | Active  | 25   | 2                       | 2                         | 0                    | 0.00%  |                                     | 11  | 1   |   | 2                     | N                             | M,MC,SC   | 0  |                    | \$456.00                                   |
|   |                 |   | 23   | _                       | _                         | U                    | 0.007  | , 20                                | 11  | Ι '   |   | _                     | . •                           |   | U  |                    | 1 100.00                                   |



| AVERNATION     | MAL                            |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|----------------|--------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                   | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | i                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than                               | repeat                |                               | Notes the officers that do not have an active Email | in 12  |                    |  |
| 9129 DA        | LE CITY                        | 11/19/1968      | Active  | 24   | 1                       | 3                         | -2                   | -7.69%   | 26                                  | 7   | 0   |   |                       | R                             | MC,SC   | 0  |                    | \$1150.00                                  |
| 9131 DU        | IMFRIES POTOMAC                | 02/04/1969      | Cancelled(6*)   | 0  | 0                       | 7                         | -7                   | -100.00%   | 7                                   | 6   | 2   |   | None                  | N                             |   | 9  |                    |  |
| 29947 EN       | IGLESIDE                       | 11/22/1974      | Active(1)   | 9  | 0                       | 0                         | 0                    | 0.00%  | 5 9                                 |   | 6   |   | 5                     |                               | VP,MC,SC  | 16   |                    |  |
| 9133 FA        | IRFAX HOST                     | 02/21/1951      | Active  | 48   | 2                       | 1                         | 1                    | 2.13%  | 48                                  | 26  | 0   |   |                       | N                             |   | 0  |                    | \$5200.00                                  |
| Exc A          | Award (,06/30/17)              |                 |   | }  | _                       |                           | •                    |  |                                     |   |   |   |                       |                               |   | -  |                    | 1  |
|                | LLS CHURCH<br>INANDALE         | 03/23/1948      | Active  | 46   | 4                       | 1                         | 3                    | 6.98%  | 46                                  | 1   | 1   |   |                       | R                             | M,VP,MC,SC  | 6  |                    | \$655.00                                   |
| 9136 FA        | UQUIER HOST                    | 02/02/1949      | Active  | 14   | 0                       | 1                         | -1                   | -6.67%   | 15                                  | 9   | 5   |   | 3                     | R                             | M,MC,SC   | 12   |                    |  |
| 9138 FR        | EDERICKSBURG HOST              | 11/10/1938      | Active  | 53   | 4                       | 5                         | -1                   | -1.85%   | 56                                  | 6   | 1   |   |                       | N                             | M,MC,SC   | 3  |                    | \$2000.00                                  |
| 84950 GR       | REATER FALLS RUN               | 03/03/2005      | Active  | 78   | 6                       | 12                        | -6                   | -7.14%   | 82                                  | 5   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$2000.00                                  |
| Exc A          | Award (,06/30/17)              |                 |   | i  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 34826 LAI      | KE JACKSON L C                 | 12/29/1977      | Active  | 23   | 0                       | 2                         | -2                   | -8.00%   | 23                                  | 7   | 1   |   |                       | N                             | MC,SC   | 0  |                    | \$500.00                                   |
| Exc A          | Award (,06/30/17)              |                 |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9142 LE        | ESBURG HOST                    | 09/19/1938      | Active  | 23   | 0                       | 0                         | 0                    | 0.00%  | 23                                  |   | 3   |   |                       | N                             | MC,SC   | 24+  | 90+ Days           | \$200.00                                   |
| 9144 LO        | VETTSVILLE                     | 06/09/1955      | Active  | 30   | 1                       | 2                         | -1                   | -3.23%   | 31                                  | 7   | 0   |   |                       | N                             | MC,SC   | 0  |                    |  |
| 9145 MA        | ANASSAS HOST                   | 06/18/1947      | Active  | 35   | 2                       | 2                         | 0                    | 0.00%  | 34                                  | 5   | 0   |   |                       | N                             | T,MC,SC   | 0  |                    |  |
| Exc A          | Award (,06/30/17)              |                 |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | j  |
| 68811 MA       | NASSAS LIONESS                 | 05/05/2003      | Active  | 35   | 1                       | 3                         | -2                   | -5.41%   | 36                                  | 10  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$70.00                                    |
|                | Award (,06/30/17,06/30/16)     |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9143 MA        | ASON NECK L C                  | 06/08/1967      | Active  | 36   | 0                       | 0                         | 0                    | 0.00%  | 37                                  |   | 2   |   |                       | N                             | MC,SC   | 4  |                    | \$150.00                                   |
| 9150 ME        | ERRIFIELD                      | 04/14/1965      | Active  | 22   | 2                       | 2                         | 0                    | 0.00%  | 22                                  | 6   | 0   |   | 2                     | R                             |   | 1  |                    | \$150.00                                   |
|                | Award (,06/30/17)              |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9151 MII       | DDLEBURG                       | 02/11/1946      | Active(2)   | 8  | 1                       | 3                         | -2                   | -20.00%  | 10                                  | 2   | 9   |   | 2                     |                               | M,VP,MC,SC  | 19   | 90+ Days           |  |
| 36563 MC       | ONTCLAIR L C                   | 02/06/1979      | Active  | 34   | 6                       | 1                         | 5                    | 17.24%   | 31                                  | 10  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$253.52                                   |
| 62033 MC       | OUNT VERNON EVENING            | 06/07/1999      | Active  | 15   | 0                       | 3                         | -3                   | -16.67%  | 19                                  | 23  | 0   |   |                       | N                             | M,VP,MC,SC  | 0  |                    | \$140.00                                   |
| Exc A          | Award (,06/30/17)              |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | 1  |
| 9147 PA        | RK WEST L C                    | 08/30/1966      | Active  | 47   | 5                       | 4                         | 1                    | 2.17%  | 47                                  | 2   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$1100.00                                  |
|                | RINCE WILLIAM COUNTY<br>DARING | 06/25/2010      | Active  | 21   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 12  |   |                       | N                             | P,S,T,M,VP<br>MC,SC                                 | 14   |                    |  |



| ERNATIONAL           |                         |                 | Status  |  |                         | N                         | /lember              | ship   |                                     |   |   |   | Rep                   | orts                          |                              |  | Finance            | LCIF                                       |
|----------------------|-------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|------------------------------|--|--------------------|--|
|                      | Club<br>Name            | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                              | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                      |                         |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | S                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | officers that<br>do not have |  |                    |  |
| 9158 PURCE           | ELLVILLE                | 09/23/1938      | Active  | 17   | 3                       | 1                         | 2                    | 13.33%   | 6 15                                | 12  | 0   |   | 3                     | N                             | P,MC,SC                      | 0  |                    |  |
| 9159 QUAN            | TICO                    | 08/27/1946      | Active  | 11   | 0                       | 0                         | 0                    | 0.00%  | 6 11                                |   | 0   |   | 4                     |                               | VP,MC,SC                     | 0  |                    |  |
| 9160 RAPPA           | AHANNOCK                | 03/18/1958      | Active  | 42   | 2                       | 3                         | -1                   | -2.33%   | 6 43                                | 12  | 1   |   |                       | N                             | MC,SC                        | 5  |                    |  |
| 9161 REMIN           | IGTON                   | 06/08/1964      | Active  | 18   | 1                       | 4                         | -3                   | -14.29%  | 6 22                                | 1   | 2   |   |                       | R                             | M,MC,SC                      | 1  |                    |  |
| 9162 RESTO           | ON                      | 05/12/1967      | Active  | 49   | 11                      | 0                         | 11                   | 28.95%   | 6 33                                |   | 1   |   |                       |                               | MC,SC                        | 1  |                    | \$450.00                                   |
| 9164 SPOTS           | SYLVANIA                | 12/20/1966      | Active  | 26   | 5                       | 7                         | -2                   | -7.14%   | 6 28                                | 11  | 0   |   |                       | R                             | MC,SC                        | 2  |                    | \$1000.00                                  |
| HOST                 | IGFIELD FRANCONIA       | 07/28/1954      | Active  | 23   | 0                       | 1                         | -1                   | -4.17%   | 6 23                                | 1   | 1   |   |                       | N                             | M,VP,MC,SC                   | 7  |                    |  |
| 9166 SPRIN<br>MID DA | IGFIELD FRANCONIA<br>AY | 06/12/1968      | Active  | 11   | 0                       | 0                         | 0                    | 0.00%  | 6 12                                |   | 7   |   | 7                     |                               | M,VP,MC,SC                   | 9  |                    | \$100.00                                   |
| 9167 STAFF           | FORD COUNTY             | 03/20/1952      | Active  | 32   | 9                       | 5                         | 4                    | 14.81%   | 6 27                                | 1   | 0   |   |                       | N                             |                              | 0  |                    | \$500.00                                   |
|                      | rd (,06/30/17)          |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                              |  |                    |  |
| 9130 STERL           | LING                    | 05/13/1964      | Active  | 20   | 0                       | 1                         | -1                   | -4.76%   | 6 23                                | 1   | 0   |   |                       | N                             | MC,SC                        | 0  |                    | \$450.00                                   |
| 9168 TYSON           | NS CORNER               | 01/12/1966      | P- Active   | 5  | 0                       | 1                         | -1                   | -16.67%  | 6 10                                | 37  | 1   |   | 2                     | N                             | MC,SC                        | 1  |                    |  |
|                      | rd (,06/30/16)          |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               | MC,SC                        |  |                    |  |
| 9170 VIENN           |                         | 04/13/1942      | Active  | 37   | 2                       | 0                         | 2                    | 5.71%  | 6 34                                |   | 1   |   |                       | N                             |                              | 7  |                    | \$500.00                                   |
| 9171 WARR            | ENTON                   | 10/30/1939      | Active  | 33   | 1                       | 0                         | 1                    | 3.13%  | 6 32                                |   | 0   |   |                       | N                             | MC,SC                        | 0  |                    | \$1490.00                                  |
| 97405 WARR           | ENTON SUNRISE           | 06/27/2006      | Active  | 34   | 3                       | 1                         | 2                    | 6.25%  | 6 30                                | 0   | 0   |   | 2                     | R                             | T,MC,SC                      | 8  |                    | \$100.00                                   |
| 77280 WESTI          | MORELAND                | 06/11/2003      | Active  | 10   | 0                       | 0                         | 0                    | 0.00%  | 6 10                                |   | 10  |   | 4                     |                               | MC,SC                        | 10   |                    |  |
| 9172 WOOD            | DBRIDGE                 | 02/10/1955      | Active  | 35   | 5                       | 8                         | -3                   | -7.89%   | 6 37                                | 4   | 0   |   |                       | N                             | MC,SC                        | 0  |                    | \$250.00                                   |
| Exc Awar             | rd (,06/30/17,06/30/16) |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                              |  |                    | ]  |

#### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Number | Club<br>r Name | Charter<br>Date | Current<br>Status* | Cancellation<br>Date |
|----------------|----------------|-----------------|--------------------|----------------------|
| 9125           | CULPEPER DAWN  | 01/23/1969      | Cancelled(6*)      | 06/30/2017           |
| 109242 H       | KINGSTOWNE     | 09/16/2010      | Cancelled(6*)      | 05/31/2017           |
| 29207 l        | LAKE RIDGE     | 04/30/1974      | Cancelled(6*)      | 06/30/2017           |



| WIERNATION!    | M          |                                    |                            |                                      |                |             | Status               |                           |                            |                                | N                                    | lember               | ship                                   |                               |   |   |   | Rep                   | orts  |                                    |  | Financ                                    | e LCIF  |
|----------------|------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---------------------------|----------------------------|--------------------------------|--------------------------------------|----------------------|--|-------------------------------|---|---|---|-----------------------|---|------------------------------------|--|---|---|
| Club<br>Number | Clu<br>Nan |                                    |                            |                                      | narter<br>Date |             |                      |                           | Current<br>Member<br>Count | YTD<br>Members<br>Added        | YTD<br>Members<br>Dropped            | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                  | Count 12                      | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***        | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported               |                                    | Months<br>Since Las<br>Activity<br>Report ** | Accour                                    | ·   |
|                |            |                                    |                            |                                      |                | Nu          | ımber of t           | imes                      | If below                   |                                |                                      |                      | If net loss                            | S                             |   | If no report                              | When                                    | Number                |   | Notes the                          | If no repo                                   | rt  |   |
|                |            |                                    |                            |                                      |                | 0           | n status o           | quo                       | 15                         |                                |                                      |                      | is greate                              | r                             |   | in 3                                      | more than                               | of                    |   | officers tha                       | t in 12                                      |   |   |
|                |            |                                    |                            |                                      |                |             | within las           | st l                      | members                    |                                |                                      |                      | than 20%                               | )                             |   | months                                    | one year                                | repeat                |   | do not have                        | e months                                     |   |   |
|                |            |                                    |                            |                                      |                |             | two year             | s                         | appears                    |                                |                                      |                      | appears                                |                               |   | appears in                                | appears in                              | terms                 |   | an active                          | appears i                                    | n   |   |
|                |            |                                    |                            |                                      |                |             | in bracke            | ets                       | in red                     |                                |                                      |                      | in red                                 |                               |   | red                                       | red                                     | indicated             |   | Email                              | red  |   |   |
| 65326 SOI      | UTH RI     | IDING                              |                            | 05/                                  | 15/2002        | C           | ancelled(            | 6*)                       | 06/30/20                   | 17                             |                                      |                      |  |                               |   |   |   |                       |   |                                    |  | •   |   |
| Total No       | ubs        | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Cot<br>Mo                  | mber<br>int 12<br>onths<br>Ago | Average<br>Membe<br>Count<br>Per Clu | r with               | of Clubs<br>less than<br>20<br>nembers | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months           | % of Clubs<br>with<br>balance<br>90+ days | Numbe<br>of Club<br>in<br>Status Q      | s in F                | tatus Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age          | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 54             | 0          | 2                                  | -2                         | 1,510                                | 117            | 151         | -34                  | -2.20                     | %                          | 1,515                          | 28                                   |                      | 37%                                    | 19%                           | 0%  | 9%  | 0                                       |                       | 0%  | 2                                  | 82   | 28  | 50%   |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.



| WIERNATIO       | MAL   |                 | Status  |  |                         | M                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                          |                           |  | Finance            | LCIF                                       |
|-----------------|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Number  | Club<br>Name  | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                 |   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than                               | repeat                |                               | officers that do not have |  |                    |  |
| Clubs mo        | ore than two years old                                  |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 9173 AL         | LTAVISTA  | 01/28/1935      | Active  | 19   | 0                       | 1                         | -1                   | -5.00%   | 22                                  | 67  | 0   |   | 4                     |                               | P,M,VP,MC,SC              | N/R  |                    |  |
| 9174 AN         | MELIA   | 11/14/1955      | Active  | 23   | 2                       | 3                         | -1                   | -4.17%   | 23                                  | 4   | 1   |   |                       | N                             | T,M,VP,MC,SC              | 1  |                    | \$50.00                                    |
| 9210 AN         | MHERST COUNTY   | 03/26/1956      | Active  | 21   | 1                       | 0                         | 1                    | 5.00%  | <u>5</u> 24                         |   | 0   |   |                       | N                             | VP,MC,SC                  | 0  |                    | \$1000.00                                  |
| 9176 AF         | PPOMATTOX   | 08/23/1939      | Active  | 28   | 0                       | 0                         | 0                    | 0.00%  | 30                                  |   | 1   |   |                       | N                             | VP,MC,SC                  | 1  |                    |  |
| 9179 BL         | LACKSTONE   | 10/27/1952      | Active  | 9  | 0                       | 0                         | 0                    | 0.00%  | <b>5</b> 9                          |   | 0   |   | 8                     | R                             | P,M,MC,SC                 | 0  |                    |  |
| 9216 BC         |   | 03/02/1934      | Active  | 30   | 0                       | 0                         | 0                    | 0.00%  | 33                                  |   | 2   |   |                       | N                             | MC,SC                     | 3  |                    | \$1000.00                                  |
| 35724 BF        | R-MANCHESTER-MIDLOTHI RANDERMILL & IDLOTHIAN (WOODLAKE) | 06/12/1978      | Active  | 33   | 5                       | 0                         | 5                    | 17.24%   | 31                                  |   | 0   |   |                       | N                             | M,MC,SC                   | 2  |                    |  |
| 9182 BF         | ROOKNEAL  | 03/26/1948      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | 5 16                                |   | 9   |   |                       |                               | M,VP,MC,SC                | 24+  |                    | \$200.00                                   |
| 9183 BF         | ROOKVILLE TIMBERLAKE                                    | 04/17/1956      | Active  | 31   | 0                       | 1                         | -1                   | -3.13%   | 31                                  | 6   | 0   |   |                       | N                             | MC,SC                     | 0  |                    | \$500.00                                   |
| 9184 Bl         | UCKINGHAM COUNTY  | 09/16/1954      | Active  | 22   | 0                       | 1                         | -1                   | -4.35%   | 23                                  | 11  | 0   |   | 4                     | N                             | MC,SC                     | 0  |                    |  |
| 9185 CF         | HARLOTTE L C  | 03/16/1972      | Active  | 21   | 1                       | 0                         | 1                    | 5.00%  | 5 19                                |   | 7   |   |                       | N                             | M,VP,MC,SC                | 24+  |                    |  |
| 9186 CF         | HASE CITY   | 02/18/1942      | Active  | 13   | 0                       | 3                         | -3                   | -18.75%  | 16                                  | 16  | 2   |   | 2                     | R                             | M,VP,MC,SC                | 6  |                    |  |
| 9187 CH         | HATHAM  | 01/07/1941      | Active  | 12   | 0                       | 1                         | -1                   | -7.69%   | i 13                                | 33  | 2   |   | 5                     | N                             | M,MC,SC                   | 6  |                    | \$200.00                                   |
| 9188 CF         | HESTER  | 01/16/1939      | Active  | 26   | 1                       | 1                         | 0                    | 0.00%  | <u>5</u> 26                         | 48  | 0   |   |                       |                               | T,M,MC,SC                 | 3  |                    |  |
| BL              | HESTERFIELD PREV<br>LINDNES MNG<br>Award (,06/30/17)    | 01/17/2001      | Active  | 15   | 3                       | 6                         | -3                   | -16.67%  | 5 18                                | 3   | 0   |   |                       | R                             | MC,SC                     | 11   |                    |  |
| 9189 Cl         | LARKSVILLE  | 02/10/1941      | Active  | 17   | 1                       | 1                         | 0                    | 0.00%  | 20                                  | 7   | 7   |   | 2                     | N                             | P,T,M,MC,SC               | 4  | 90+ Days           | Ï  |
| 9191 CC         | OLONIAL HEIGHTS   | 07/22/1947      | Active  | 28   | 1                       | 0                         | 1                    | 3.70%  | 25                                  |   | 0   |   |                       | N                             | M,VP,MC,SC                | N/R  |                    |  |
| 9192 CF         | REWE BURKEVILLE   | 06/05/1968      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 5 12                                |   | 1   |   | 3                     | N                             | P,M,MC,SC                 | 24+  |                    | \$200.00                                   |
| 9193 D/         | ANVILLE HOST  | 05/19/1922      | Active  | 27   | 4                       | 0                         | 4                    | 17.39%   | <u>23</u>                           |   | 0   |   | 3                     |                               | P,T,M,VP,MC               | 0  |                    |  |
| 9195 D/         | ANVILLE MORNING   | 03/08/1973      | Active  | 11   | 1                       | 0                         | 1                    | 10.00%   | 5 11                                |   | 5   |   | 11                    |                               | SC<br>P,M,VP,MC           | 24+  |                    |  |
| 59969 DI        | INWIDDIE  | 09/24/1997      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  |                                     |   | 2   |   | 4                     | N                             | M,VP,MC,SC                | 2  |                    | \$100.00                                   |
| 9197 F <i>F</i> | ARMVILLE  | 06/15/1923      | Active  | 70   | 11                      | 11                        | 0                    | 0.00%  |                                     | 6   | 1   |   | 2                     |                               | M,MC,SC                   | 1  |                    | \$1100.00                                  |
| 43723 GI        | LEN ALLEN SHORT PUMP                                    | 04/20/1984      | Active  | 12   | 0                       | 1                         | -1                   | -7.69%   |                                     | 15  | 3   |   |                       | N                             | P,VP,MC,SC                | N/R  |                    |  |



| INTERI        | ATIONAL          |                       |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                          |                           |  | Finance            | LCIF                                       |
|---------------|------------------|-----------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Numbe |                  | Club<br>Name          | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|               |                  |                       |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |                    |  |
| 29261         | GOOCH            | HLAND COUNTY          | 05/09/1974      | Active  | 15   | 3                       | 1                         | 2                    | 15.38%   | <sub>6</sub> 12                     | 1   | 0   |   | 4                     | N                             | MC,SC                     | 2  |                    | \$200.00                                   |
| 9198          | GRETN            | IA                    | 09/21/1953      | Active  | 15   | 1                       | 3                         | -2                   | -11.76%  | 6 17                                | 20  | 1   |   |                       | N                             | MC,SC                     | N/R  |                    |  |
| 9201          | HOPEW<br>GEORG   | VELL PRINCE<br>GE INC | 01/02/1934      | Active  | 19   | 0                       | 10                        | -10                  | -34.48%  | 6 29                                | 5   | 2   |   |                       | ĸ                             | M,VP,MC,SC                | 24+  |                    |  |
| 9204          | KENBR            | RIDGE-VICTORIA L C    | 08/13/1953      | Active  | 14   | 3                       | 7                         | -4                   | -22.22%  | 6 21                                | 2   | 0   |   | 2                     | R                             | P,T,MC,SC                 | 0  |                    | \$100.00                                   |
| 9206          | LAWRE            | ENCEVILLE             | 03/22/1927      | Active  | 30   | 0                       | 2                         | -2                   | -6.25%   | 6 34                                | 5   | 1   |   | 4                     | R                             | M,VP,MC,SC                | 24+  |                    |  |
| 105359        | LYNCHI           | IBURG 7 HILLS         | 04/23/2009      | Active  | 18   | 0                       | 0                         | 0                    | 0.00%  | 6 18                                |   | 0   |   | 2                     | R                             | S,M,MC,SC                 | 0  |                    |  |
| 9207          | LYNCHI           | IBURG HOST            | 11/14/1921      | Active  | 22   | 0                       | 4                         | -4                   | -15.38%  | 6 26                                | 29  | 5   |   | None                  | N                             | P,M,MC,SC                 | 24+  |                    |  |
| 29454         | MECHA            | ANICSVILLE            | 06/11/1974      | Active  | 25   | 4                       | 0                         | 4                    | 19.05%   | 6 20                                |   | 0   |   |                       |                               | MC,SC                     | 0  |                    | \$1200.00                                  |
| 9212          | PETERS           | SBURG                 | 08/06/1924      | Active  | 17   | 0                       | 2                         | -2                   | -10.53%  | 6 20                                | 5   | 0   |   |                       | N                             | T,M,VP,MC,SC              | 9  |                    | \$1000.00                                  |
| 31793         | POWHA            | ATAN                  | 03/02/1976      | Active  | 57   | 2                       | 1                         | 1                    | 1.79%  | 6 55                                | 4   | 1   |   |                       |                               | MC,SC                     | 0  | 90+ Days           |  |
| 41884         | RICHM(<br>PARK   | OND BATTLEFIELD       | 10/11/1982      | Active  | 17   | 0                       | 1                         | -1                   | -5.56%   | <sub>6</sub> 18                     | 17  | 0   |   |                       | R                             | VP,MC,SC                  | 2  |                    |  |
| 9203          | RICHMO           | OND JAMES RIVER       | 11/10/1953      | Active  | 32   | 2                       | 1                         | 1                    | 3.23%  | 6 31                                | 20  | 0   |   | 2                     | R                             | VP,SC                     | 0  |                    | \$1000.00                                  |
| 9218          | RICHM(<br>BREAKI | OND WEST              | 03/24/1972      | Active  | 52   | 0                       | 3                         | -3                   | -5.45%   | 6 55                                | 18  | 0   |   |                       | N                             | P,M,VP,MC,SC              | 0  |                    |  |
| 9219          | RUSTB            | BURG                  | 06/26/1947      | Active  | 21   | 2                       | 0                         | 2                    | 10.53%   | <sub>6</sub> 19                     |   | 2   |   | 4                     | N                             | P,M,VP,MC,SC              | 2  |                    |  |
| 9220          | SOUTH            | BOSTON                | 01/17/1927      | Active  | 12   | 1                       | 0                         | 1                    | 9.09%  | 6 10                                |   | 0   |   |                       | N                             | M,MC,SC                   | 16   |                    | \$200.00                                   |
| 9221          | SOUTH            | HILL                  | 03/07/1935      | Active  | 25   | 0                       | 1                         | -1                   | -3.85%   | 6 26                                | 2   | 0   |   |                       | N                             | MC,SC                     | 0  |                    | \$1000.00                                  |
| 9223          | VARINA           | 4                     | 12/03/1957      | Active  | 31   | 2                       | 3                         | -1                   | -3.13%   | 6 31                                | 13  | 1   |   |                       | N                             | P,VP,MC,SC                | 1  |                    | \$1000.00                                  |

#### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Number | Club<br>Name | Charter<br>Date | Current<br>Status* | Cancellation<br>Date |
|----------------|--------------|-----------------|--------------------|----------------------|
| 9177 ASHI      | ILAND        | 01/14/1952      | Cancelled(6*)      | 07/31/2016           |
| 9181 BOW       | VLING GREEN  | 04/11/1946      | Cancelled(6*)      | 02/28/2017           |
| 9214 RICH      | HMOND HOST   | 01/30/1922      | Cancelled(6*)      | 11/29/2016           |



| WIERNATION     | AL         |                                    |                            |                                      |                |             | Status   | i                         |  |                                 | N                                   | lember               | ship   |                               |   |   |   | Rep                   | oorts                                       |                                    |   | Financ                                    | e LCIF  |
|----------------|------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|--|---------------------------|--|---------------------------------|-------------------------------------|----------------------|--|-------------------------------|---|---|---|-----------------------|---|------------------------------------|---|---|---|
| Club<br>Number | Clu<br>Nai |                                    |                            |                                      | harter<br>Date |             |  |                           | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped           | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Count 12                      | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported               |                                    | Months<br>Since Las<br>Activity<br>Report *** | Accour                                    |   |
|                |            |                                    |                            |                                      |                | 0           | mber of t<br>n status o<br>within la:<br>two year<br>in bracke | quo<br>st<br>s            | If below<br>15<br>members<br>appears<br>in red | 3                               |                                     |                      | If net loss<br>is greated<br>than 20%<br>appears<br>in red | •                             |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                | I   | officers that<br>do not have       |   |   |   |
| Clubs Clu      |            | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth   | YTD<br>Net<br>Growth<br>% | Coi<br>Me                                      | ember<br>unt 12<br>onths<br>Ago | Averag<br>Membe<br>Count<br>Per Clu | r with               | of Clubs<br>n less than<br>20<br>nembers                   | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months           | % of Clubs<br>with<br>balance<br>90+ days           | Numbe<br>of Club<br>in<br>Status C      | os<br>in              | tatus Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age           | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 40             | 0          | 0                                  | 0                          | 930                                  | 51             | 69          | -18  | -1.90                     | %  | 951                             | 23                                  |                      | 48%  | 15%                           | 0%  | 5%  | 0                                       |                       | 0%  | 0                                  | 0   | 0   | 0%  |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.



| WIERNATION     |                             |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | Rep  | orts                          |                           |  | Finance            | LCIF                                       |
|----------------|-----------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|--|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Number | Club<br>Name                | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation                        | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                             |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | Number<br>of<br>repeat<br>terms<br>indicated | l                             | officers that do not have |  |                    |  |
| Clubs less     | than two years old          |                 |   |  |                         |                           |                      |  |                                     |   |   |   |  |                               |                           |  |                    |  |
| 132309 Lak     | e of the Woods Lioness      | 07/27/2017      | Active  | 83   | 107                     | 24                        | 83                   | 100.00%  | 6 0                                 | 0   | 0   |   |  |                               | MC,SC                     | 0  |                    | \$50.00                                    |
| Clubs mor      | e than two years old        |                 |   |  |                         |                           |                      |  |                                     |   |   |   |  |                               |                           |  |                    |  |
| 29102 AUG      | GUSTA                       | 04/22/1974      | Active  | 40   | 0                       | 3                         | -3                   | -6.98%   | 6 44                                | 9   | 1   |   |  | N                             | P,M,MC,SC                 | 6  |                    | \$1050.00                                  |
| 42394 BAS      | SYE BRYCE MOUNTAIN          | 03/22/1983      | Active  | 86   | 4                       | 5                         | -1                   | -1.15%   | 6 87                                | 10  | 1   |   | 2  | R                             | MC,SC                     | 7  |                    | \$300.00                                   |
| 9225 BAT       | TH COUNTY                   | 05/29/1941      | Active(3)   | 9  | 9                       | 0                         | 9                    | 100.00%  | 6 9                                 |   | 7   |   | 12   |                               | P,S,T,M,VP<br>MC,SC       | 24+  |                    |  |
| 65422 BAT      | TH HIGHLANDS LIONESS        | 05/17/2002      | Active  | 7  | 0                       | 0                         | 0                    | 0.00%  | 6 7                                 |   | 6   |   | 11   |                               | T,M,VP,MC,SC              | 24+  |                    |  |
| 9226 BR0       | DADWAY                      | 04/16/1954      | Active  | 41   | 6                       | 1                         | 5                    | 13.89%   | 6 36                                | 2   | 0   |   | 2  | N                             | M,MC,SC                   | 0  |                    | \$31435.00                                 |
| 9227 BUE       | ENA VISTA                   | 05/24/1935      | Active  | 14   | 0                       | 0                         | 0                    | 0.00%  | 6 14                                |   | 5   |   | 4  | N                             | T,M,VP,MC,SC              | 24+  |                    |  |
| 121876 Cha     | rlottesville Grounds of UVA | 04/15/2014      | Active(1)   | 33   | 24                      | 15                        | 9                    | 37.50%   | 6 23                                | 1   | 3   |   |  |                               | VP,MC,SC                  | 3  |                    |  |
| 9228 CH        | ARLOTTESVILLE HOST          | 11/15/1934      | Active  | 34   | 1                       | 2                         | -1                   | -2.86%   | 6 35                                | 2   | 0   |   | 2  | N                             | MC,SC                     | 1  |                    |  |
| 68812 CH       | ARLOTTESVILLE LIONESS       | 05/12/2003      | Active  | 22   | 1                       | 0                         | 1                    | 4.76%  | 6 20                                |   | 0   |   | 2  | N                             | P,T,VP,MC,SC              | 0  |                    |  |
|                | ARVILL THOMAS<br>FERSON     | 04/11/1961      | Cancelled(6*)   | 0  | 0                       | 7                         | -7                   | -100.00%   | 6 8                                 | 15  | 5   |   | None   | N                             |                           | 24+  |                    |  |
| 46282 CHI      | JRCHVILLE                   | 06/23/1986      | Active(1)   | 8  | 0                       | 0                         | 0                    | 0.00%  | 6 7                                 |   | 6   |   |  |                               | T,M,VP,MC,SC              | 24+  |                    |  |
| 9230 CLA       | RKE COUNTY                  | 02/06/1941      | Active  | 62   | 2                       | 2                         | 0                    | 0.00%  | 60                                  | 26  | 1   |   |  | N                             | MC,SC                     | 1  |                    | \$1000.00                                  |
| 9231 CLII      | FTON FORGE                  | 04/19/1935      | Active  | 10   | 0                       | 0                         | 0                    | 0.00%  | 6 11                                |   | 13  |   | 8  |                               | P,M,VP,MC,SC              | 15   |                    |  |
| 9233 CR        | AIGSVILLE                   | 01/11/1940      | Active  | 8  | 0                       | 0                         | 0                    | 0.00%  | 6 8                                 |   | 25  |   | 2  |                               | P,T,M,VP,MC<br>SC         | 24+  |                    |  |
| 9234 CR        | OZET                        | 10/28/1938      | Active  | 27   | 0                       | 6                         | -6                   | -18.18%  | 6 36                                | 5   | 1   |   |  | N                             | MC,SC                     | 2  |                    | \$600.00                                   |
| 9236 EDI       | NBURG                       | 11/22/1947      | Active  | 14   | 0                       | 2                         | -2                   | -12.50%  | ú 15                                | 31  | 0   |   | 3  | N                             | M,MC,SC                   | 16   |                    |  |
| 9237 ELK       | TON                         | 01/13/1942      | Active  | 15   | 0                       | 2                         | -2                   | -11.76%  | 6 17                                | 42  | 2   |   |  | N                             | S,M,VP,MC,SC              | N/R  |                    |  |
| 9239 FRO       | ONT ROYAL                   | 07/31/1934      | Active  | 22   | 0                       | 1                         | -1                   | -4.35%   | 6 23                                | 2   | 0   |   | 2  | N                             | T,MC,SC                   | 0  |                    |  |
| 9241 GOI       | RDONSVILLE                  | 02/09/1954      | Active  | 17   | 0                       | 0                         | 0                    | 0.00%  | 6 17                                |   | 0   |   | 4  | N                             | P,T,VP,MC,SC              | 0  |                    | \$200.00                                   |
| 9243 GRI       | EENE COUNTY                 | 12/19/1950      | Active(1)   | 20   | 3                       | 0                         | 3                    | 17.65%   | 6 17                                |   | 0   |   |  | N                             | M,MC,SC                   | 2  |                    | \$200.00                                   |
| 9244 HAF       | RRISONBURG                  | 07/29/1932      | Active  | 75   | 1                       | 4                         | -3                   | -3.85%   | 6 78                                | 17  | 0   |   |  | N                             | P,M,MC,SC                 | 23   |                    | \$1000.00                                  |
| 41320 LAK      | E OF THE WOODS              | 05/21/1982      | Active  | 91   | 14                      | 13                        | 1                    | 1.11%  | 6 89                                | 5   | 0   |   |  | N                             | MC,SC                     | 0  |                    | \$1000.00                                  |



|                |   |                 |   |  |                         | 14                        | lember               | Silip  |                                     |   |   |   | Kep                   | orts                          |   |  | Finance            | LCIF                                       |
|----------------|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                                | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | in 12  |                    |  |
| 9245 L         | EXINGTON                                    | 01/10/1941      | Active  | 19   | 0                       | 6                         | -6                   | -24.00%  | 25                                  | 5   | 1   |   | None                  | N                             | P,M,MC,SC   | 24+  |                    |  |
| 9246 L         | OUISA COUNTY                                | 07/21/1952      | Active  | 35   | 0                       | 1                         | -1                   | -2.78%   | 36                                  | 23  | 0   |   |                       | N                             | P,M,MC,SC   | 0  |                    | \$3000.00                                  |
| 9247 L         | URAY  | 07/05/1935      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | 16                                  |   | 0   |   | 9                     | R                             | VP,MC,SC  | 0  |                    |  |
| 9248 N         | MADISON COUNTY                              | 02/15/1939      | Active  | 19   | 0                       | 2                         | -2                   | -9.52%   | 21                                  | 6   | 1   |   |                       | N                             | MC,SC   | 24+  |                    | \$500.00                                   |
|                | IC GAHEYSVILLE                              | 04/01/1992      | Active  | 49   | 1                       | 2                         | -1                   | -2.00%   | 49                                  | 10  | 0   |   |                       | N                             | M,VP,MC,SC  | 0  |                    | \$1100.00                                  |
| 68683 N        | MASSANUTTEN<br>MIDDLETOWN CHILDREN<br>MIRST | 04/21/2003      | Active(1)   | 5  | 0                       | 0                         | 0                    | 0.00%  | 5                                   |   | 9   |   | 3                     | N                             | M,VP,MC,SC  | 15   |                    | \$100.00                                   |
|                | MONTEREY                                    | 08/28/1941      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | 15                                  |   | 9   |   | 3                     | N                             | M,VP,MC,SC  | 3  |                    | \$160.00                                   |
| 9251 N         | OUNT JACKSON                                | 02/21/1947      | Active  | 27   | 1                       | 0                         | 1                    | 3.85%  | 27                                  |   | 0   |   |                       | N                             | MC,SC   | 24+  |                    |  |
| 9252 N         | IEW MARKET                                  | 04/29/1958      | Active  | 11   | 0                       | 0                         | 0                    | 0.00%  | 11                                  |   | 0   |   |                       | N                             | MC,SC   | 5  |                    | \$250.00                                   |
| 60364 F        | ALMYRA RIVANNA                              | 02/13/1998      | Active  | 18   | 0                       | 1                         | -1                   | -5.26%   | 22                                  | 16  | 0   |   | 2                     | N                             | T,MC,SC   | 7  |                    |  |
| 9254 S         | COTTSVILLE                                  | 03/25/1942      | Active  | 14   | 0                       | 3                         | -3                   | -17.65%  | 17                                  | 6   | 5   |   |                       |                               | M,VP,MC,SC  | 24+  |                    |  |
| 9255 S         | HENANDOAH                                   | 02/29/1952      | Active  | 12   | 0                       | 1                         | -1                   | -7.69%   | 13                                  | 65  | 1   |   |                       | N                             | M,VP,MC,SC  | N/R  |                    |  |
| 9256 S         | TANLEY                                      | 02/08/1952      | Active  | 10   | 1                       | 0                         | 1                    | 11.11%   | 9                                   |   | 6   |   | 4                     |                               | T,M,VP,MC,SC  | 9  |                    |  |
| 9257 S         | TAUNTON                                     | 03/19/1941      | Active  | 34   | 0                       | 1                         | -1                   | -2.86%   | 19                                  | 31  | 1   |   |                       |                               | M,MC  | 0  |                    | \$510.00                                   |
|                | TAUNTON WOODROW                             | 05/06/2002      | Cancelled(6*)   | 0  | 0                       | 0                         | 0                    | 0.00%  | 18                                  |   | 8   | 1                                       | None                  | N                             |   | 10   |                    |  |
|                | TEPHENS CITY                                | 09/24/1946      | Active  | 38   | 3                       | 1                         | 2                    | 5.56%  | 36                                  | 1   | 1   |   |                       | N                             | P,T,M,MC,SC   | 0  |                    |  |
| 9259 S         | TRASBURG                                    | 05/05/1942      | Active  | 17   | 0                       | 0                         | 0                    | 0.00%  | 17                                  |   | 0   |   | 3                     | N                             | M,MC,SC   | 0  |                    | \$100.00                                   |
| 9261 T         | IMBERVILLE                                  | 04/09/1954      | Active  | 28   | 0                       | 1                         | -1                   | -3.45%   | 29                                  | 4   | 1   |   |                       | N                             | M,VP,MC,SC  | 24+  |                    | \$100.00                                   |
| 9262 V         | VAYNESBORO                                  | 09/10/1941      | Active  | 40   | 0                       | 9                         | -9                   | -18.75%  | 47                                  | 13  | 1   |   |                       | N                             | M,MC,SC   | 1  |                    | \$500.00                                   |
| 43724 V        | VEYERS CAVE                                 | 04/30/1984      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 12                                  |   | 10  |   | 2                     | N                             | T,VP,MC,SC  | 14   |                    | \$100.00                                   |
| 9263 V         | VINCHESTER HOST                             | 07/08/1924      | Active  | 85   | 6                       | 4                         | 2                    | 2.41%  | 82                                  | 13  | 0   |   |                       | N                             | MC,SC   | 0  |                    |  |
| Exc            | : Award (,06/30/16)                         |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
|                | VINCHESTER LIONESS                          | 02/28/2002      | Active  | 13   | 0                       | 4                         | -4                   | -21.05%  | 19                                  | 17  | 2   |   |                       |                               | M,VP,MC,SC  | 2  | 90+ Days           | \$350.00                                   |
| 9264 V         | VINCHESTER SHAWNEE                          | 06/22/1970      | Active  | 31   | 0                       | 2                         | -2                   | -6.06%   | 34                                  | 27  | 1   |   |                       | N                             | P,VP,MC,SC  | 0  |                    |  |
| 9265 V         | VOODSTOCK                                   | 02/13/1941      | Active  | 31   | 1                       | 3                         | -2                   | -6.06%   | 35                                  | 10  | 0   |   |                       | N                             | P,M,VP,MC,SC  | 0  |                    |  |



| WIERWATION'    |             |                                   |                            |                                      |                |             | Status   |                           |  |                                 | M                                     | lember               | ship   |                               |   |   |   | Rep                   | orts  |                                    |   | Financ                                    | e LCIF  |
|----------------|-------------|-----------------------------------|----------------------------|--------------------------------------|----------------|-------------|--|---------------------------|--|---------------------------------|---------------------------------------|----------------------|--|-------------------------------|---|---|---|-----------------------|---|------------------------------------|---|---|---|
| Club<br>Number | Cluk<br>Nam |                                   |                            |                                      | narter<br>Date |             |  |                           | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped             | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Count 12                      | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported               |                                    | Months<br>Since Las<br>Activity<br>Report *** | Accour                                    | 1   |
|                |             |                                   |                            |                                      |                | 0           | imber of to<br>n status of<br>within last<br>two year<br>in bracke | quo<br>st<br>s            | If below<br>15<br>members<br>appears<br>in red | 3                               |                                       |                      | If net loss<br>is greated<br>than 20%<br>appears<br>in red | r                             |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                | l   | officers that<br>do not have       | t in 12                                       |   |   |
|                | ıbs         | YTD<br>ancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth   | YTD<br>Net<br>Growth<br>% | Co<br>n Me                                     | ember<br>unt 12<br>onths<br>Ago | Average<br>Membe<br>Count<br>Per Clui | r with               | of Clubs<br>less than<br>20<br>nembers                     | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months           | % of Clubs<br>with<br>balance<br>90+ days           | Numbe<br>of Club<br>in<br>Status Q      | os<br>in l            | tatus Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age           | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 45             | 1           | 2                                 | -1                         | 1,319                                | 185            | 128         | 57   | 4.52                      | :%   | 1,275                           | 29                                    |                      | 49%  | 27%                           | 0%  | 2%  | 0                                       |                       | 0%  | 2                                  | 36  | 7   | 100%  |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.



| MTERNATIONAL                   | y                            |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|--------------------------------|------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number                 | Club<br>Name                 | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                                |                              |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email |  |                    |  |
| Clubs less                     | than two years old           |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 133008 Suss                    | ex County                    | 11/16/2017      | Active  | 22   | 23                      | 1                         | 22                   | 100.00%  | 6 0                                 | 0   | 0   |   |                       |                               | M,MC,SC   | 0  |                    |  |
| Clubs more                     | e than two years old         |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9268 BOY                       | KINS                         | 02/14/1947      | Active  | 25   | 2                       | 3                         | -1                   | -3.85%   | 6 26                                | 4   | 0   |   |                       | N                             | P,M,MC,SC   | 6  |                    |  |
| 9269 CAPI                      | E CHARLES                    | 05/31/1934      | Active  | 27   | 2                       | 1                         | 1                    | 3.85%  | 6 25                                | 10  | 0   |   |                       |                               | MC  | 0  |                    | \$100.00                                   |
| Exc Aw                         | vard (,06/30/17,06/30/16)    |                 |   | i  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9270 CEN                       | TRAL SHORE                   | 02/06/1959      | Active  | 18   | 1                       | 0                         | 1                    | 5.88%  | 6 18                                |   | 1   |   |                       | N                             | S,M,MC  | 1  |                    |  |
| 9272 CHE                       | SAPEAKE DEEP CREEK           | 02/09/1970      | Active  | 9  | 4                       | 3                         | 1                    | 12.50%   | 6 10                                | 6   | 0   |   |                       | N                             | T,VP,MC,SC  | 0  |                    |  |
| 9278 CHE                       | SAPEAKE GREAT<br>OGE         | 01/24/1957      | Active  | 18   | 2                       | 2                         | 0                    | 0.00%  | <sub>6</sub> 18                     | 8   | 0   |   |                       | N                             | VP,MC,SC  | 0  |                    |  |
| 9306 CHE                       | SAPEAKE HOST                 | 12/08/1947      | Active  | 16   | 0                       | 1                         | -1                   | -5.88%   | 6 18                                | 1   | 4   |   | 5                     | Ν                             | SC  | 8  |                    | \$75.00                                    |
|                                | vard (,06/30/16)             |                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | 1  |
| 9307 CHE                       | SAPEAKE SOUTHSIDE            | 01/23/1948      | Active  | 37   | 2                       | 3                         | -1                   | -2.63%   | 6 40                                | 13  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$3050.00                                  |
|                                | rard (,06/30/16)             |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               | MC,SC   |  |                    |  |
| 53154 CHES<br>BRAI             | SAPEAKE WESTERN<br>NCH       | 05/27/1992      | Active  | 14   | 0                       | 0                         | 0                    | 0.00%  | 6 16                                |   | 0   |   | 2                     | N                             | WO,3C   | 0  |                    |  |
| 9271 CHU                       | RCHLAND L C                  | 05/09/1966      | Active  | 33   | 0                       | 0                         | 0                    | 0.00%  | 6 33                                |   | 0   |   |                       | Ν                             | P,VP,MC   | 0  |                    | \$1500.00                                  |
| 9273 CRAI                      | DOCK                         | 07/08/1947      | Active  | 21   | 2                       | 0                         | 2                    | 10.53%   | ú 19                                |   | 0   |   |                       | R                             | MC,SC   | 0  |                    |  |
| 110484 EAS <sup>-</sup><br>SCH | TERN VIRGINIA MEDICAL<br>OOL | 03/01/2011      | Active  | 5  | 4                       | 1                         | 3                    | 150.00%  | 6 3                                 | 2   | 1   |   |                       | N                             | MC,SC   | 1  |                    |  |
| 9276 FRAN                      | NKLIN                        | 11/24/1933      | Active  | 22   | 2                       | 0                         | 2                    | 10.00%   | ú 15                                |   | 1   |   |                       | R                             | M,MC,SC   | 1  |                    | \$101.00                                   |
| 9277 GLO                       | UCESTER                      | 11/21/1947      | Active  | 14   | 0                       | 0                         | 0                    | 0.00%  | 6 15                                |   | 2   |   | 4                     | N                             | M,VP,MC,SC  | 0  |                    |  |
| 9281 HAM                       | PTON MERCURY                 | 03/16/1965      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 6 13                                |   | 0   |   | 4                     | R                             | MC,SC   | 0  |                    | \$101.00                                   |
| 9282 HAM                       | PTON NORTHAMPTON             | 12/13/1960      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 6 14                                |   | 0   |   | 2                     | N                             |   | 0  |                    |  |
| 9280 HAM                       | PTON PHOEBUS                 | 02/26/1947      | Active  | 23   | 1                       | 1                         | 0                    | 0.00%  | 6 24                                | 4   | 0   |   | 2                     | N                             | MC,SC   | 1  |                    | \$20.00                                    |
| 60355 JAME                     | ES CITY                      | 02/10/1998      | Active  | 73   | 3                       | 4                         | -1                   | -1.35%   | 6 74                                | 1   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$1130.00                                  |
| Exc Aw                         | vard (,06/30/17,06/30/16)    |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 127030 King<br>First           | William County Children      | 03/11/2016      | Active(1)   | 10   | 1                       | 7                         | -6                   | -37.50%  | <mark>6</mark> 16                   | 1   | 1   |   |                       |                               | VP,MC,SC  | 1  | 90+ Days           |  |
|                                | CASTER COUNTY                | 09/23/1947      | Active  | 37   | 2                       | 1                         | 1                    | 2.78%  | 6 37                                | 50  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$1300.00                                  |



| WIERNAT        | 10Mgr                                |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|----------------|--------------------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                         | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                      |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | in 12<br>months                                |                    |  |
|                | Award (,06/30/17)                    |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9287 N         | MATHEWS                              | 12/13/1954      | Active  | 56   | 0                       | 1                         | -1                   | -1.75%   | 56                                  | 15  | 2   |   | 2                     | N                             | P,M,VP,MC,SC  | 5  |                    | \$116.00                                   |
| 9288 N         | MIDDLESEX COUNTY                     | 02/27/1962      | Active  | 29   | 0                       | 6                         | -6                   | -17.14%  | 34                                  | 7   | 0   |   | 2                     | N                             | M,MC,SC   | 0  |                    |  |
| 40743 N        | NEW KENT COUNTY                      | 01/22/1982      | Active  | 32   | 2                       | 2                         | 0                    | 0.00%  | 30                                  | 28  | 0   |   |                       | N                             | S,MC,SC   | 0  |                    |  |
| Exc            | Award (,06/30/17)                    |                 |   | Ì  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | !<br>                                      |
| 9289 N         | NEWPORT NEWS DENBIGH                 | 04/23/1959      | Active  | 29   | 2                       | 3                         | -1                   | -3.33%   | 30                                  | 10  | 0   |   |                       | N                             | M,MC,SC   | 0  |                    | \$225.00                                   |
| Exc            | Award (,06/30/17)                    |                 |   | Ì  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9290 N         | NEWPORT NEWS HOST                    | 01/06/1933      | Active  | 19   | 0                       | 2                         | -2                   | -9.52%   | <u>5</u> 21                         | 2   | 1   |   | 2                     | N                             | MC,SC   | 3  |                    |  |
| Exc            | Award (,06/30/17)                    |                 |   | Ì  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
|                | NEWPORT NEWS OYSTER<br>POINT MARINER | 05/23/1977      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | 5 17                                |   | 0   |   | 2                     | N                             | MC,SC   | 5  |                    |  |
| 9314 N         | NEWPORT NEWS WARWICK                 | 05/26/1949      | Active  | 20   | 1                       | 3                         | -2                   | -9.09%   | 22                                  | 20  | 0   |   |                       | R                             | M,VP,MC,SC  | 0  |                    |  |
| 9291 N         | IORFOLK HOST                         | 02/09/1922      | Active  | 40   | 0                       | 0                         | 0                    | 0.00%  | 42                                  |   | 3   |   | 3                     |                               | M,MC,SC   | 1  |                    | \$1000.00                                  |
| Exc            | Award (,06/30/17)                    |                 |   | Ì  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9286 N         | ORFOLK LITTLE CREEK                  | 05/04/1956      | Active  | 18   | 1                       | 0                         | 1                    | 5.88%  | <sub>6</sub> 17                     |   | 0   |   |                       |                               | VP,MC,SC  | 6  |                    | \$25.00                                    |
| 105764 N       | NORFOLK MIDDLE TOWN                  | 06/12/2009      | Active  | 10   | 0                       | 1                         | -1                   | -9.09%   | 5 11                                | 3   | 1   |   |                       | N                             | M,MC,SC   | 1  |                    | \$50.00                                    |
| 9297 N         | NORFOLK NORVIEW                      | 02/06/1947      | Active  | 10   | 0                       | 1                         | -1                   | -9.09%   | 12                                  | 12  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$105.00                                   |
| 9293 N         | ORFOLK OCEAN VIEW                    | 10/02/1933      | Active  | 27   | 2                       | 2                         | 0                    | 0.00%  | <u>24</u>                           | 18  | 0   |   |                       | N                             | MC,SC   | 0  |                    |  |
| Exc            | Award (,06/30/17)                    |                 |   | Ì  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | !<br>                                      |
|                | NORFOLK STATE<br>JNIVERSITY CAMPUS   | 01/21/2011      | Active(1)   | 1  | 0                       | 0                         | 0                    | 0.00%  | 2                                   |   | 10  | 1                                       | None                  | N                             |   | 24+  |                    |  |
| 9294 N         | NORFOLK WARDS CORNER                 | 02/14/1947      | Active  | 17   | 1                       | 1                         | 0                    | 0.00%  | ú 19                                | 0   | 7   |   |                       | N                             | P,M,VP,MC,SC  | 14   |                    |  |
| C              | NORTHUMBERLAND<br>COUNTY             | 03/16/1953      | Active  | 28   | 3                       | 6                         | -3                   | -9.68%   | 31                                  | 4   | 1   |   |                       | N                             | MC,SC   | 1  |                    | \$900.00                                   |
|                | Award (,06/30/16)                    |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               | MC,SC   |  |                    |  |
|                | OCEANA-LYNNHAVEN<br>GOLDEN LC        | 01/20/1955      | Active  | 14   | 0                       | 2                         | -2                   | -12.50%  | 5 15                                | 6   | 0   |   |                       | N                             | WC,3C   | 0  |                    | \$1000.00                                  |
| 9301 (         | DNANCOCK                             | 10/10/1939      | Active  | 8  | 2                       | 0                         | 2                    | 33.33%   | 6                                   |   | 0   |   | 8                     | N                             | M,VP,MC,SC  | 0  |                    |  |
| 9303 F         | POQUOSON                             | 02/18/1948      | Active  | 39   | 0                       | 4                         | -4                   | -9.30%   | 43                                  | 21  | 0   |   |                       | N                             |   | 0  |                    | \$100.00                                   |
|                | PORTSMOUTH CHILDREN<br>FIRST         | 07/26/2006      | Active  | 10   | 2                       | 0                         | 2                    | 25.00%   | 9                                   |   | 0   |   | 3                     |                               | M,VP,MC,SC  | 2  |                    |  |



| TERNATION      |   |                 | Status  |  |                         | N                         | /lember              | ship   |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|----------------|---|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                                      | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | months   |                    |  |
| 9304 POI       | RTSMOUTH HOST                                     | 12/05/1932      | Active  | 17   | 1                       | 0                         | 1                    | 6.25%  | ú 17                                |   | 0   |   |                       | N                             | S,M,MC,SC   | 0  |                    |  |
| 33309 SMI      | ITHFIELD  | 02/07/1977      | Active  | 31   | 1                       | 1                         | 0                    | 0.00%  | 27                                  | 1   | 0   |   | 3                     | N                             | MC,SC   | 0  |                    | \$2000.00                                  |
| Exc A          | ward (,06/30/16)                                  |                 |   | i  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | 1  |
| 9308 SUF       | FFOLK   | 07/18/1923      | Active  | 21   | 1                       | 1                         | 0                    | 0.00%  | <u>2</u> 1                          | 4   | 0   |   |                       | R                             | MC,SC   | 9  |                    |  |
| 65432 SUF      | RRY COUNTY  | 05/15/2002      | Active  | 19   | 0                       | 0                         | 0                    | 0.00%  | 5 17                                |   | 4   |   | 7                     | N                             | T,M,VP,MC,SC  | 7  |                    |  |
| 9309 TAF       | PPAHANNOCK  | 01/29/1942      | Active  | 31   | 1                       | 5                         | -4                   | -11.43%  | 36                                  | 7   | 0   |   | 2                     | N                             | MC,SC   | 0  |                    | \$350.00                                   |
| Exc A          | ward (,06/30/16)                                  |                 |   | i  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | 1  |
| PEN            | GINIA BEACH ARAGONA<br>MBROKE<br>ward (,06/30/16) | 03/08/1960      | Active  | 18   | 0                       | 0                         | 0                    | 0.00%  | ú 18                                |   | 0   |   |                       |                               | MC  | 0  |                    |  |
| 9267 VIR       | GINIA BEACH BAYSIDE                               | 10/04/1951      | Active  | 31   | 0                       | 3                         | -3                   | -8.82%   | 34                                  | 12  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$10075.00                                 |
| 90228 VIR      | GINIA BEACH CENTRAL                               | 11/28/2005      | Active  | 14   | 1                       | 5                         | -4                   | -22.22%  | <b>2</b> 6                          | 6   | 4   |   |                       |                               | MC,SC   | 2  |                    |  |
| 9310 VIR       | GINIA BEACH HOST                                  | 08/24/1933      | Active  | 13   | 0                       | 1                         | -1                   | -7.14%   | 5 15                                | 2   | 1   |   | 9                     | N                             | P,MC,SC   | 0  |                    |  |
| KEM            | GINIA BEACH<br>MPSVILLE<br>ward (,06/30/16)       | 03/09/1953      | Active  | 38   | 5                       | 6                         | -1                   | -2.56%   | 39                                  | 13  | 0   |   |                       | N                             | MC,SC   | 0  |                    |  |
|                | GINIA BEACH<br>EANSIDE                            | 08/03/1982      | Active  | 16   | 0                       | 3                         | -3                   | -15.79%  | b 19                                | 16  | 0   |   | 2                     | N                             | MC  | 1  |                    |  |
| 9312 VIR       | GINIA BEACH PRIN ANN                              | 12/16/1964      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | ú 16                                |   | 0   |   | 3                     |                               | MC,SC   | 0  |                    | \$150.00                                   |
| 9313 VIR       | GINIA BEACH THALIA                                | 04/20/1966      | Active  | 39   | 6                       | 2                         | 4                    | 11.43%   | 37                                  | 6   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$4700.00                                  |
| Exc A          | ward (,06/30/17)                                  |                 |   | į  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | j  |
|                | GINIA BEACH TOWN<br>NTER-BLIND                    | 06/11/2002      | Active  | 56   | 2                       | 4                         | -2                   | -3.45%   | 55                                  | 6   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$490.00                                   |
| 9299 VIR<br>WO | GINIA BEACH<br>ODDSTOCK<br>ward (,06/30/16)       | 03/09/1971      | Active  | 18   | 2                       | 2                         | 0                    | 0.00%  | ú 18                                | 34  | 0   |   | 4                     | N                             | P,MC,SC   | 5  |                    |  |
| 9316 WIL       | LIAMSBURG HOST                                    | 04/24/1934      | Active  | 61   | 2                       | 3                         | -1                   | -1.61%   | 60                                  | 17  | 0   |   |                       | N                             | M,MC,SC   | 0  |                    | \$650.00                                   |
| 36564 WIN      | NDSOR   | 02/15/1979      | Active  | 28   | 5                       | 12                        | -7                   | -20.00%  | <b>6</b> 26                         | 1   | 1   |   | 7                     | R                             | M,VP,MC,SC  | 0  |                    | \$500.00                                   |
| Exc A          | ward (,06/30/17,06/30/16)                         |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    | 1  |
| 9317 YO        | RK  | 03/06/1953      | Active  | 31   | 0                       | 3                         | -3                   | -8.82%   | 35                                  | 22  | 0   |   |                       | N                             | S,T,MC,SC   | 0  |                    | ĺ  |
|                |   |                 | I   | I  |                         |                           |                      |  |                                     |   | I   |   |                       |                               |   |  |                    | 1  |



| PRIVATION      |              |                             | Status  |  |                         | N                         | /lember              | ship  |          |   |  |   | Rep                   | orts                          |                           |  | Finance            | LCIF                                       |
|----------------|--------------|-----------------------------|---|--|-------------------------|---------------------------|----------------------|---|----------|---|--|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Number | Club<br>Name | Charter<br>Date             |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Count 12 | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                 | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |              |                             | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | 3                       |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r        |   | If no repor<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                | ı                             | officers that do not have |  |                    |  |
| Clubs Ca       | incelled F   | Previous Fiscal Year - Club | s Cancelled with  | in last 12                                     | ! months                | may be ı                  | reinstat             | ed  |          |   |  |   |                       |                               |                           |  |                    |  |
| Club           | Club         | Charter                     | Current   | Cancel   | lation                  |                           |                      |   |          |   |  |   |                       |                               |                           |  |                    |  |

| Club<br>Numbe                      |              | Club<br>Name                       |   |       | harter<br>Date |             | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|------------------------------------|--------------|------------------------------------|---|-------|----------------|-------------|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
|                                    |              | I ACCOMACI<br>REN FIRST            | < | 06/2  | 28/1984        | ł C         | Cancelled(           | (8*)                      | 06/30/2017                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
| Current<br>Total<br>Clubs<br>Count | New<br>Clubs | YTD<br>Cancelled<br>Clubs<br>Count |   |       | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 57                                 | 1            | 0                                  | 1 | 1,370 | 94             | 113         | -19                  | -1.37%                    | 1,391                               | 24                                     | 49%   | 11%                           | 2%  | 2%  | 0                                      | 0%  | 0                                  | 0                                   | 0 | 0%  |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.



| WIERNATION     | M.                       |                 | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | Rep                   | orts                          |                           |  | Finance            | LCIF                                       |
|----------------|--------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---------------------------|--|--------------------|--|
| Club<br>Number | Club<br>Name             | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                          |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | officers that do not have |  |                    |  |
| Clubs mo       | re than two years old    |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 41828 BE       | DFORD                    | 09/07/1982      | Active  | 39   | 0                       | 3                         | -3                   | -7.14%   | 6 42                                | 12  | 0   |   |                       | N                             | MC,SC                     | 0  |                    | Ĭ  |
| 9321 BLA       | ACKSBURG                 | 03/10/1925      | Active  | 18   | 1                       | 1                         | 0                    | 0.00%  | 6 18                                | 5   | 0   |   |                       | N                             | M,MC,SC                   | 1  |                    |  |
| 9322 BL        | ACKSBURG BREAKFAST       | 10/29/1973      | Active  | 28   | 3                       | 2                         | 1                    | 3.70%  | 6 27                                | 2   | 4   |   |                       | N                             | P,M,VP,MC,SC              | 8  |                    | \$5000.00                                  |
| 9323 BO        | ONES MILL                | 10/09/1941      | Active  | 19   | 0                       | 1                         | -1                   | -5.00%   | 6 20                                | 21  | 3   |   | 2                     | N                             | MC,SC                     | 10   |                    | \$500.00                                   |
| 9324 BU        | CHANAN                   | 12/10/1953      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 6 12                                |   | 0   |   | 2                     | N                             | P,T,MC,SC                 | 15   |                    | \$250.00                                   |
| 9325 CA        | VE SPRING DISTRICT       | 05/29/1941      | Active  | 40   | 4                       | 11                        | -7                   | -14.89%  | 6 48                                | 18  | 0   |   |                       | N                             | M,MC,SC                   | 0  |                    | \$855.00                                   |
| Exc A          | ward (,06/30/16)         |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 9326 CH        | RISTIANSBURG             | 01/20/1941      | Active  | 51   | 1                       | 4                         | -3                   | -5.56%   | 6 57                                | 30  | 0   |   |                       | N                             | MC,SC                     | 0  |                    | \$379.00                                   |
| 9329 DU        | BLIN                     | 08/31/1953      | Active  | 54   | 12                      | 7                         | 5                    | 10.42%   | 6 47                                | 16  | 1   |   |                       | N                             | P,MC,SC                   | 1  |                    | \$2000.00                                  |
| 9330 ED        | GEWOOD                   | 02/19/1953      | Active  | 14   | 4                       | 1                         | 3                    | 27.27%   | 6 11                                | 1   | 1   |   |                       | N                             | P,M,MC,SC                 | 1  |                    |  |
| 9331 FAI       | RLAWN                    | 10/11/1960      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 6 12                                |   | 0   |   | 10                    |                               | P,M,VP,MC,SC              | 0  |                    | \$100.00                                   |
| 9332 FEI       | RRUM                     | 10/29/1946      | Active  | 38   | 7                       | 4                         | 3                    | 8.57%  | 6 35                                | 4   | 0   |   | 2                     | N                             | T,M,MC,SC                 | 3  |                    |  |
| 31428 FL0      | DYD                      | 12/19/1975      | Active  | 7  | 0                       | 0                         | 0                    | 0.00%  | 6 7                                 |   | 6   |   | 4                     | N                             |                           | 12   |                    |  |
| 9334 FO        | REST                     | 03/20/1973      | Active  | 35   | 3                       | 1                         | 2                    | 6.06%  | 6 35                                | 7   | 0   |   |                       | N                             | MC,SC                     | 0  |                    | \$40.00                                    |
| Exc A          | ward (,06/30/17)         |                 |   | l  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 9335 FO        | RT LEWIS                 | 01/23/1953      | Active  | 10   | 0                       | 0                         | 0                    | 0.00%  | 6 8                                 |   | 0   |   |                       | N                             | MC,SC                     | 0  |                    |  |
| 126779 Gile    | es Breakfast             | 03/23/2016      | Active  | 14   | 0                       | 4                         | -4                   | -22.22%  | <mark>6</mark> 18                   | 2   | 0   |   |                       |                               | P,M,MC,SC                 | 0  | 90+ Days           |  |
|                | RTINSVILLE/HENRY<br>UNTY | 03/19/1947      | Active  | 20   | 2                       | 17                        | -15                  | -42.86%  | 6 23                                | 2   | 0   |   |                       | N                             | M,VP,MC,SC                | 7  |                    |  |
| 49502 MO       |                          | 05/04/1989      | Active  | 18   | 5                       | 6                         | -1                   | -5.26%   | 6 19                                | 6   | 0   |   |                       | N                             | MC,SC                     | 0  |                    | \$500.00                                   |
| 9338 MT        | PLEASANT                 | 06/15/1961      | Active  | 19   | 2                       | 0                         | 2                    | 11.76%   | 6 16                                |   | 0   |   | 4                     | R                             | VP,MC,SC                  | 1  |                    | \$1000.00                                  |
| 9339 NA        | RROWS                    | 12/16/1947      | Active  | 8  | 0                       | 0                         | 0                    | 0.00%  | 6 9                                 |   | 3   |   | 2                     |                               | M,MC,SC                   | 10   |                    |  |
| 9342 PE        | ARISBURG                 | 10/03/1932      | Active  | 37   | 4                       | 3                         | 1                    | 2.78%  | 6 37                                | 30  | 0   |   | 2                     | N                             | MC,SC                     | 0  |                    |  |
| Exc A          | ward (,06/30/16)         |                 |   | 1  |                         |                           |                      |  |                                     |   |   |   |                       |                               |                           |  |                    |  |
| 9344 RA        | DFORD HOST               | 01/21/1941      | Active  | 27   | 1                       | 0                         | 1                    | 3.85%  | 6 26                                |   | 0   |   |                       | N                             | MC,SC                     | 9  |                    |  |
| 9346 RIC       | CH CREEK                 | 12/18/1947      | Active  | 21   | 4                       | 2                         | 2                    | 10.53%   | 6 19                                | 20  | 1   |   | 2                     | N                             | M,VP,MC,SC                | 1  |                    |  |



| FRNATIONA             |                   |                 | Status  |  |                         | N                         | /lember              | ship   |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|-----------------------|-------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
|                       | Club<br>lame      | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                       |                   |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | months   |                    |  |
| 9349 ROANO            | KE HOST           | 03/31/1922      | Active  | 5  | 1                       | 0                         | 1                    | 25.00%   | 6 4                                 |   | 7   |   |                       |                               | P,M,VP,MC,SC  | N/R  |                    |  |
| 33830 ROANO<br>BREAKE |                   | 05/06/1977      | Active  | 70   | 17                      | 19                        | -2                   | -2.78%   | 69                                  | 7   | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$500.00                                   |
|                       | OKE WILLIAMSON RD | 09/06/1939      | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 6 12                                |   | 1   |   |                       | R                             | P,VP,MC,SC  | 1  |                    | \$300.00                                   |
| 9354 ROCKY            | MOUNT             | 06/20/1924      | Active  | 16   | 0                       | 2                         | -2                   | -11.119  | 6 18                                | 2   | 5   |   | 2                     |                               | M,VP,MC,SC  | 4  |                    |  |
| 55940 SALEM           | HANGING ROCK      | 06/28/1994      | Active  | 10   | 0                       | 2                         | -2                   | -16.67%  | 6 12                                | 18  | 0   |   | 4                     | N                             | T,M,VP,MC,SC  | 0  |                    |  |
| 9355 SALEM            | HOST              | 10/11/1935      | Active  | 38   | 1                       | 2                         | -1                   | -2.56%   | 6 38                                | 15  | 0   |   |                       | N                             | MC,SC   | 0  |                    | \$1220.66                                  |
| 41008 SMITH N         | MOUNTAIN LAKE     | 03/12/1982      | Active  | 81   | 4                       | 4                         | 0                    | 0.00%  | 6 80                                | 3   | 0   |   |                       | R                             | MC,SC   | 0  |                    | \$6600.00                                  |
| 36203 STEWAI          | RTSVILLE-CHAMBLIS | 11/21/1978      | Active  | 9  | 0                       | 0                         | 0                    | 0.00%  | 6 9                                 |   | 0   |   | 5                     | N                             | VP,MC,SC  | 0  |                    |  |
| 9358 TROUT            |                   | 01/31/1941      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 6 15                                |   | 3   |   | 3                     | N                             | T,VP,MC,SC  | 5  |                    | \$500.00                                   |
| 44957 VINTON          | N BREAKFAST       | 05/06/1985      | Active  | 39   | 2                       | 0                         | 2                    | 5.41%  | 6 37                                |   | 0   |   |                       | N                             | MC,SC   | 1  |                    | \$50.00                                    |
| 9359 VINTON           | NHOST             | 02/04/1932      | Active  | 21   | 0                       | 1                         | -1                   | -4.55%   | 6 22                                | 8   | 0   |   | 2                     |                               | P,S,M,VP,MC<br>SC                                   | 24+  | 90+ Days           |  |
| 82967 VINTON          | N LUNCHEON        | 06/28/2004      | Active  | 15   | 0                       | 0                         | 0                    | 0.00%  | 6 15                                |   | 3   |   |                       |                               | T,M,VP,MC,SC  | 3  |                    |  |

#### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Numbe                      |              | Club<br>Name |                            |                                      | harter<br>Date |             | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |  |
|------------------------------------|--------------|--------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|--|
| 9319                               | BEDFO        | RD HOST      |                            | 06/                                  | 17/1935        | S C         | ancelled(            | (6*)                      | 07/31/2016                          |  |   |                               |   |   |  |   |                                    |                                     |   |  |
| Current<br>Total<br>Clubs<br>Count | New<br>Clubs |              | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count |                | YTD<br>Drop | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs Cancelled for Non-Financial Reasons |
| 34                                 | 0            | 0            | 0                          | 870                                  | 78             | 97          | -19                  | -2.14%                    | 6 877                               | 26                                     | 53%   | 24%                           | 0%  | 6%  | 0                                      | 0%  | 0                                  | 0                                   | 0 | 0%   |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.



| WIERNATION     | MA                    |                 | Status  |  |                         | M                         | lember               | rship  |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|----------------|-----------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name          | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                       |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | Notes the officers that do not have an active Email |  |                    |  |
| Clubs mo       | re than two years old |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |
| 9360 AB        | INGDON                | 03/17/1954      | Active  | 8  | 0                       | 7                         | -7                   | -46.67%  | 6 16                                | 28  | 0   |   |                       | N                             | P,M,VP,MC,SC  | 18   |                    |  |
| 9361 AP        | PALACHIA              | 11/27/1941      | Active  | 26   | 3                       | 1                         | 2                    | 8.33%  | 6 30                                | 26  | 1   |   | 6                     | R                             | P,M,VP,MC,SC  | N/R  |                    |  |
| 9362 BIG       | S STONE GAP           | 03/27/1951      | Active  | 16   | 0                       | 0                         | 0                    | 0.00%  | 6 16                                |   | 21  |   |                       |                               | P,VP,MC,SC  | 23   |                    |  |
| 9364 BL        | UEFIELD               | 10/08/1953      | Active  | 25   | 5                       | 3                         | 2                    | 8.70%  | 6 23                                | 5   | 0   |   |                       | N                             | T,MC,SC   | 0  | 90+ Days           |  |
| 9366 BR        | SISTOL EVENING        | 11/02/1959      | Active  | 12   | 2                       | 0                         | 2                    | 20.00%   | 6 10                                |   | 0   |   | 2                     | N                             | VP,MC,SC  | 0  |                    | \$50.00                                    |
| 9376 BR        | SISTOL GOODSON        | 05/04/1964      | Active  | 6  | 0                       | 0                         | 0                    | 0.00%  | 6                                   |   | 27  |   | 2                     |                               | S,T,M,VP,MC<br>SC                                   | 24+  |                    |  |
| 9365 BR        | RISTOL HOST           | 06/02/1924      | Active  | 49   | 2                       | 3                         | -1                   | -2.00%   | <sub>6</sub> 51                     | 21  | 0   |   | 4                     | N                             | P,VP,MC,SC  | 0  |                    |  |
| 9367 CA        | STLEWOOD              | 11/06/1957      | Active  | 19   | 0                       | 1                         | -1                   | -5.00%   | <sub>6</sub> 20                     | 26  | 2   |   | 2                     |                               | M,VP,MC,SC  | N/R  |                    |  |
| 9368 CH        | IILHOWIE              | 12/15/1947      | Active  | 14   | 0                       | 2                         | -2                   | -12.50%  | 6 10                                | 6   | 1   |   | 2                     | N                             | P,M,VP,MC,SC  | 0  |                    |  |
| 9370 CL        | INTWOOD               | 05/14/1968      | Active  | 22   | 2                       | 2                         | 0                    | 0.00%  | 6 22                                | 1   | 1   |   | 7                     |                               | M,VP,MC,SC  | 3  |                    | \$1000.00                                  |
| 9371 CC        | DEBURN                | 03/22/1957      | Active  | 3  | 0                       | 1                         | -1                   | -25.00%  | 6 4                                 | 2   | 5   |   | 6                     |                               | P,T,M,VP,MC<br>SC                                   | 7  |                    |  |
| 55582 EV       | VING BOONES PATH      | 04/25/1994      | Active  | 18   | 0                       | 0                         | 0                    | 0.00%  | 6 18                                |   | 1   |   |                       | N                             | P,M,VP,MC,SC  | 3  |                    |  |
| 9372 FR        | IES                   | 12/09/1941      | Active  | 20   | 1                       | 0                         | 1                    | 5.26%  | 6 19                                |   | 1   |   | 15                    | N                             | P,T,M,MC,SC   | N/R  |                    |  |
| 9373 GA        | ALAX                  | 12/13/1938      | Active  | 18   | 0                       | 1                         | -1                   | -5.26%   | 6 20                                | 36  | 0   |   |                       | R                             | P,M,VP,MC,SC  | 0  |                    |  |
| 9377 GF        | RUNDY                 | 10/14/1953      | P- Cancelled(6*)  | 0  | 0                       | 3                         | -3                   | -100.00%   | 6 3                                 | 1   | 5   | 1                                       | None                  | N                             |   | 18   |                    |  |
| 64286 HA       | YSI-CLINCHCO          | 05/21/2001      | Active  | 24   | 2                       | 2                         | 0                    | 0.00%  | 6 24                                | 8   | 1   |   |                       | N                             | T,M,VP,MC,SC  | 1  |                    |  |
| 9379 HII       | LLSVILLE              | 07/30/1940      | Active  | 47   | 1                       | 4                         | -3                   | -6.00%   | 6 50                                | 37  | 0   |   | 2                     | N                             | M,MC,SC   | 0  |                    | \$2100.00                                  |
| 9380 HC        | NAKER                 | 01/27/1958      | Active  | 26   | 8                       | 4                         | 4                    | 18.18%   | 6 22                                | 15  | 2   |   | 2                     | N                             | VP,MC,SC  | 2  |                    |  |
| 9382 INI       | DEPENDENCE            | 10/01/1946      | Active  | 16   | 0                       | 1                         | -1                   | -5.88%   | 6 17                                | 6   | 0   |   | 16                    | N                             | P,T,M,VP,MC<br>SC                                   | 0  |                    |  |
| 9383 JO        | NESVILLE              | 08/14/1940      | Active  | 26   | 4                       | 0                         | 4                    | 18.18%   | 6 22                                |   | 5   |   | 2                     | N                             | P,T,M,MC,SC   | 3  |                    | \$50.00                                    |
| 9385 LE        | BANON                 | 09/04/1940      | Active  | 9  | 0                       | 4                         | -4                   | -30.77%  | 6 14                                | 10  | 2   |   |                       | N                             | M,VP,MC,SC  | 24+  |                    |  |
| 9386 MA        | ARION                 | 09/29/1941      | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 6 11                                |   | 1   |   |                       |                               | T,M,MC,SC   | 4  |                    |  |
| 9389 NC        | ORTH TAZEWELL         | 10/21/1957      | Active  | 15   | 0                       | 2                         | -2                   | -11.76%  | 6 17                                | 19  | 0   |   | 2                     | N                             | MC,SC   | 21   |                    | \$1000.00                                  |
| 9388 NC        | PRTON                 | 02/18/1947      | Active  | 48   | 0                       | 0                         | 0                    | 0.00%  | 6 47                                |   | 4   |   |                       | R                             | MC,SC   | 4  | 90+ Days           |  |



| TERNATIONES                |                 | Status  |  |                         | N                         | lembe:               | rship  |                                     |   |   |   | Rep                   | orts                          |   |  | Finance            | LCIF                                       |
|----------------------------|-----------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--------------------|--|
| Club Club<br>Number Name   | Charter<br>Date |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |   | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                            |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | ;                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | in 12  |                    |  |
| 9391 PENNINGTON GAP        | 05/26/1932      | Active  | 19   | 2                       | 1                         | 1                    | 5.56%  | 6 18                                | 7   | 0   |   | 16                    |                               | P,S,T,M,VP<br>MC,SC                                 | N/R  |                    |  |
| 9392 POCAHONTAS            | 11/12/1941      | Active  | 16   | 1                       | 2                         | -1                   | -5.88%   | 6 17                                | 10  | 0   |   | 2                     | N                             | P,T,M,VP,MC<br>SC                                   | N/R  |                    |  |
| 9393 POUND                 | 09/24/1953      | Active  | 20   | 7                       | 0                         | 7                    | 53.85%   | 6 14                                |   | 0   |   |                       |                               | T,M,MC,SC   | 0  |                    |  |
| 9394 RICHLANDS             | 01/29/1947      | Active  | 25   | 7                       | 3                         | 4                    | 19.05%   | 6 21                                | 8   | 0   |   |                       |                               |   | 9  |                    |  |
| 9396 RURAL RETREAT         | 09/23/1941      | Active  | 34   | 2                       | 6                         | -4                   | -10.53%  | 6 38                                | 4   | 1   |   | 2                     | N                             | MC,SC   | 0  |                    |  |
| 9399 SALTVILLE RICH VALLEY | 05/26/1950      | Active  | 47   | 3                       | 7                         | -4                   | -7.84%   | 6 51                                | 8   | 0   |   |                       | R                             | P,T,M,MC,SC   | 0  |                    |  |
| 9397 ST CHARLES            | 02/03/1947      | Cancelled(6*)   | 0  | 0                       | 0                         | 0                    | 0.00%  | 6 5                                 |   | 8   | 1                                       | None                  | N                             |   | N/R  |                    |  |
| 9400 TAZEWELL              | 02/28/1947      | Active  | 22   | 0                       | 7                         | -7                   | -24.14%  | <b>6</b> 29                         | 18  | 2   |   | 3                     |                               | M,VP,MC,SC  | 24+  |                    | \$200.00                                   |
| 9401 WEBER CITY            | 12/21/1953      | P- Active(1)  | 6  | 0                       | 0                         | 0                    | 0.00%  | 6 5                                 |   | 4   |   | 8                     |                               | S,T,M,VP,MC<br>SC                                   | N/R  |                    |  |
| 9403 WISE                  | 09/29/1953      | Active  | 10   | 0                       | 1                         | -1                   | -9.09%   | 6 11                                | 8   | 1   |   | None                  |                               | P,S,T,M,VP<br>MC,SC                                 | N/R  |                    |  |
| 9404 WYTHEVILLE            | 02/28/1941      | Active  | 87   | 9                       | 4                         | 5                    | 6.10%  | 6 81                                | 15  | 0   |   |                       |                               | M,MC,SC   | 0  |                    | \$500.00                                   |
| Exc Award (,06/30/17)      |                 |   |  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |                    |  |

#### Clubs Cancelled Previous Fiscal Year - Clubs Cancelled within last 12 months may be reinstated

| Club<br>Number |        | Club<br>Name                       |    |                                      | harter<br>Date |     | Current<br>Status*   |                           | Cancellation<br>Date                |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|----------------|--------|------------------------------------|----|--------------------------------------|----------------|-----|----------------------|---------------------------|-------------------------------------|--|---|-------------------------------|---|---|--|---|------------------------------------|-------------------------------------|---|---|
| 9402           | TWIN V | ALLEY                              |    | 04/0                                 | 02/1969        | ) C | ancelled(            | 8*)                       | 12/31/2016                          |  |   |                               |   |   |  |   |                                    |                                     |   |   |
|                | Clubs  | YTD<br>Cancelled<br>Clubs<br>Count |    | Current<br>Total<br>Members<br>Count |                |     | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth<br>% | Member<br>Count 12<br>Months<br>Ago | Average<br>Member<br>Count<br>Per Club | % of Clubs<br>with less than<br>20<br>members | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months | % of Clubs<br>with<br>balance<br>90+ days | Number<br>of Clubs<br>in<br>Status Quo | % Status Quo<br>Clubs<br>in Financial<br>Suspension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age |   | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 33             | 0      | 2                                  | -2 | 766                                  | 61             | 72  | -11                  | -1.42%                    | 782                                 | 23                                     | 52%   | 18%                           | 0%  | 6%  | 0                                      | 0%  | 2                                  | 91                                  | 3 | 50%   |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.